# EPIPHANY SCHOOL, INC. FINANCIAL STATEMENTS JUNE 30, 2010

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# HESSION & PARE, BC.

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees Epiphany School, Inc.

We have audited the accompanying statements of financial position of the Epiphany School, Inc. (the "School") as of June 30, 2010 and 2009, and the related statement of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the School's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year summarized comparative information has been derived from the Epiphany School, Inc's 2009 financial statements, and in our report dated August 25, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of the School as of June 30, 2010 and 2009, and the results of its operation changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

HESSION ( PARS, P.C.

Manchester, New Hampshire August 31, 2010

# STATEMENTS OF FINANCIAL POSITION

# As of June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Current assets		
Cash and cash equivalents	\$ 1,779,289	\$ 1,568,569
Accounts receivable - other	-	17,041
Current portion of pledges receivable - net	13,000	65,918
Prepaid expenses and other assets	28,312	25,550
Total current assets	1 920 601	1 677 079
Total current assets	1,820,601	1,677,078
Non-current assets		
Pledges receivable - less current portion	-	10,814
Investments - at market	1,084,514	1,013,731
Property and equipment - net	6,424,203	6,650,394
Total non-current assets	7,508,717	7,674,939
Total assets	\$ 9,329,318	\$ 9,352,017
Current liabilities Accounts payable and accrued expenses	\$ 79,038	\$ 56,146
Deferred revenue	20,000	24,663
Total liabilities	99,038	80,809
Net assets Unrestricted		
Available for operations	7,723,175	7,906,896
Designated for endowment	1,046,116	979,369
Designated for property and equipment	279,274	229,064
Temporarily restricted	181,715	155,879
Total net assets	9,230,280	9,271,208
Total liabilities and net assets	\$ 9,329,318	\$ 9,352,017

The accompanying notes are an integral part of the financial statements.

# STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2010 (With comparative totals for 2009)

Revenues	Unrestricted	Temporarily Restricted	Permanently <u>Restricted</u>	<u>2010</u>	<u>2009</u>
Contributions	\$ 2,225,711	\$ 251,299	\$ -	\$ 2,477,010	\$ 2,796,410
Investment income	27,707		-	27,707	27,834
Other income	159,358	• -	-	159,358	77,617
Net assets released from restrictions	225,463	(225,463)		-	
Total revenue	2,638,239	25,836	-	2,664,075	2,901,861
Expenses					
Instruction and student activities	1,780,466	-	-	1,780,466	1,663,304
Operating and maintenance	413,090	-	-	413,090	420,234
Development	335,857	<u>.</u>	-	335,857	282,143
General administration	246,255	-	-	246,255	265,898
Total expenses	2,775,668		-	2,775,668	2,631,579
(Decrease) increase in net assets from operations	(137,429)	25,836	-	(111,593)	270,282
Non-operating gains and (losses) Realized and unrealized gain (loss) on investments	70,665		_	70,665	(201,529)
reambed and amenated gain (1883) on mreamonia	70,000			70,000	(201,323)
(Decrease) increase in net assets	(66,764)	25,836	-	(40,928)	68,753
Net assets, beginning of year	9,115,329	155,879		9,271,208	9,202,455
Net assets, end of year	\$ 9,048,565	\$ 181,715	\$ -	\$ 9,230,280	\$ 9,271,208

# EPIPHANY SCHOOL, INC. STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2010 (With comparative totals for 2009)

	<u>2009</u>	\$ 1,189,668	272,640	24,918	1,487,226	99,269	86,220	99,455	117,994	72,162	85,457	50,000	19,789	34,347	21,657	46,645	23,240	15,487	13,552	6,798	2,346	692'6	9,302	9,392	2,310,107	67,984	253,488	\$ 2,631,579
	$\overline{2010}$	\$ 1,261,051	286,539	22,494	1,570,084	111,445	102,300	99,641	91616	89,175	80,698	20,000	37,230	34,959	33,201	32,453	22,666	19,210	14,027	9,285	8,227	2,686	2,686	6,205	2,428,094	91,058	256,516	S 2,775,668
General and	Administrative	\$ 142,360	34,851	1	177,211	•	•	1	1	ı	7,310	1	927	32,168		,	22,666	•	4,036	1	•	1,872	35	30	246,255	ı		\$ 246,255
School House Operating and	Maintenance	\$ 18,116	3,632	1	21,748	1	83,780	,	74,340	•	1	•	4,704	•	,		1	1	4,172	•	r	1	r	61	188,805	,	224,285	\$ 413,090
	Development	\$ 177,667	19,369	1	197,036	94,304	ı	1		ı	75	1	7,549	1	25,624	ı	ı	1	1,438	1	089	613	7,508	1,030	335,857	•	1	\$ 335,857
Instruction and Student	Activities	\$ 922,908	228,687	22,494	1,174,089	17,141	18,520	99,641	17,576	89,175	73,313	50,000	24,050	2,791	7,577	32,453	ı	19,210	4,381	9,285	7,547	5,201	143	5,084	1,657,177	91,058	32,231	\$ 1,780,466
		Salaries and wages	Payroll taxes and benefits	Intern benefits	Total salaries and related expenses	School events	Utilities	Meals expenses	Repairs and maintenance	Financial aid	Professional fees	Summer camp	Miscellaneous	Insurance	Printing and copying	Educational programs and supplies	Bank, investment and payroll fees	Student transportation	Office supplies	Field trips	Professional development	Dues and subscriptions	Postage	Meetings and travel	Total expenses before restricted expenses and depreciation	Restricted expenses	Depreciation	Total expenses

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

# For the Years Ended June 30, 2010 and 2009

		2010	2009
Cash flows from operating activities			
(Decrease) increase in net assets	\$	(40,928)	\$ 68,753
Adjustment to reconcile increase in net assets to net cash			
provided by operating activities			
Depreciation and amortization		256,516	253,488
Realized and unrealized (gain) loss on investments		(70,665)	201,529
Decrease (increase) in accounts receivable - other		17,041	(17,041)
Decrease in pledges receivable		63,732	235,824
(Increase) in prepaids and other assets		(2,762)	(12,598)
(Decrease) in deferred revenue		(4,663)	(25,001)
Increase in accounts payable and accrued expenses		22,892	 11,293
Net cash provided by operating activities	<del></del>	241,163	 716,247
Cash flows from investing activities			
Purchases of property and equipment		(30,325)	(51,219)
Net purchases of investments		(118)	 (271,831)
Net cash used in investing activities		(30,443)	 (323,050)
Increase in cash and cash equivalents		210,720	393,197
Cash and cash equivalents, beginning of year	-	1,568,569	1,175,372
Cash and cash equivalents, end of year	\$	1,779,289	\$ 1,568,569

#### NOTES TO FINANCIAL STATEMENTS

# Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of business

The Epiphany School, Inc. (the "School") is an independent middle school dedicated to providing a quality, tuition-free education to boys and girls of all faiths from economically disadvantaged families in Boston's neighborhoods. The School is staffed by master teachers and interns who work closely with the students' families. The School provides an academically challenging and highly structured academic environment along with after school programming to prepare boys and girls for success in high school and in college. The School works to inspire in students a love of learning, an awareness of their own cultures, and an abiding sense of responsibility to their own communities.

#### Basis of presentation

The accompanying financial statements have been prepared on the accrual basis and as required by the Not-for-Profit Entities Topic of the FASB Accounting Standards Codification (ASC 958-205 and subsections). This Topic establishes standards for general-purpose external financial statements of not-for-profit organizations, including a statement of financial position, a statement of activities and a statement of cash flows. This Topic further requires classification of net assets and its revenues, expenses, gains and losses into three categories, based on the existence or absence of externally imposed restrictions. The categories, unrestricted, temporarily restricted and permanently restricted net assets are defined as follows:

<u>Unrestricted</u> – Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Trustees.

<u>Temporarily Restricted</u> – Net assets whose use is limited by law or donor-imposed stipulations that will either expire with the passage of time or be fulfilled or removed by actions of the School.

<u>Permanently Restricted</u> — Reflects the historical cost of gifts (and in certain circumstances, the earnings from those gifts), subject to donor-imposed stipulations, which require the corpus to be invested in perpetuity to produce income for general or specific purposes.

The financial statements include certain prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the School's audited financial statements for the year ended June 30, 2010 from which the summarized information was derived.

#### NOTES TO FINANCIAL STATEMENTS

# Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Cash and eash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents consist of demand deposits and highly liquid investments with an initial maturity of three months or less.

#### Investments

The School carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

# Property and equipment

Property and equipment are recorded at cost or, if acquired by donation, at fair market value at the date of acquisition. Major additions and improvements are capitalized, while ordinary maintenance and repairs are charged to expense as incurred. The cost and accumulated depreciation of assets sold or retired are removed from the accounts, and any gains or losses are reflected in the statement of activities.

Assets are depreciated using the straight-line method over the following estimated useful lives:

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	<u>y ears</u>
Building and improvements	20 - 39.5
Furniture, fixtures and equipment	5 - 7
Vehicles	3 - 5

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Concentration of credit risk

The School maintains its cash balances in two financial institutions located in Boston, Massachusetts. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. The School's uninsured cash balances totaled \$172,402 and \$213,031 at June 30, 2010 and 2009, respectively.

#### NOTES TO FINANCIAL STATEMENTS

# Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Income Taxes**

The School is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code as a charitable organization whereby only unrelated business income, as defined by Section 509(a)(1) of the Code, is subject to federal income tax. The School had no unrelated business income at June 30, 2010 and June 30, 2009. Accordingly, no provision for income taxes has been recorded.

#### **Contributions**

Contributions are recognized when a donor makes an unconditional promise to give to the School. Contributions restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Contributions determined to be uncollectible are charged-off against the allowance accounts.

#### **Donated services**

Donated services that do not require specialized skills or enhance nonfinancial assets are not recorded in the accompanying financial statements because no objective basis is available to measure the value of such services.

A substantial number of volunteers have donated significant amounts of their time to the School's program services; however, the value of this contributed time is not reflected in the accompanying financial statements since the volunteers' time does not meet the criteria for recognition.

#### Fair value of financial instruments

Cash, trade and other accounts receivable, accounts payable, accrued expenses and other liabilities are carried in the financial statements at amounts which approximate fair value due to the inherently short-term nature of the transactions. The fair values determined for financial instruments are estimates, which for certain accounts may differ significantly from the amounts that could be realized upon immediate liquidation.

# NOTES TO FINANCIAL STATEMENTS

# Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (concluded)

# Functional allocation of expense

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

# **Note 2. PROPERTY AND EQUIPMENT**

Property and equipment comprise of the following at June 30:

	<u>2010</u>	<u>2009</u>
Land, building and improvements	\$ 7,808,148	\$ 7,806,391
Computers and software	354,072	342,368
Equipment	182,372	165,507
	8,344,592	8,314,266
Less accumulated depreciation	(1,920,389)	(1,663,872)
Net property and equipment	\$ 6,424,203	\$ 6,650,394

# **Note 3. INVESTMENTS**

Investments are stated at fair market value and consist of the following:

	<u>2010</u>							
	Cost	<u>Market</u>	Unrealized Gain/(Loss)					
Mutual funds Other	\$ 951,474 84,430	\$ 1,000,084 84,430	\$ 48,610					
Total	\$ 1,035,904	\$ 1,084,514	\$ 48,610					
		2009						
			Unrealized					
	Cost	<u>Market</u>	Gain/(Loss)					
Mutual funds	\$ 748,362	\$ 779,334	\$ 30,972					
Other	234,397	234,397						
Total	\$ 982,759	\$ 1,013,731	\$ 30,972					

# NOTES TO FINANCIAL STATEMENTS

# Note 3. INVESTMENTS (concluded)

Other investments consist of money market accounts and certificates of deposit. The following tabulation summarizes the relationship between cost and market values of investment assets:

						ss of rket
	<u>Cost</u>		<u>Market</u>	<u>(</u>	Over/(Un	der) Cost
Balance, end of year	\$1,035,904	\$	1,084,514		\$	48,610
Balance, beginning of year	\$ 982,759	\$	1,013,731			30,972
Total increase in unrealized a			=	\$	17,638	
Investment return is summar	ized as follows:					
			<u>2010</u>	2	2009	
Interest and dividen	ds*	\$	27,707	\$	27,834	
Net realized gain (lo	oss)		41,903	(	92,494)	
Net unrealized gain	Net unrealized gain (loss)				09,035)	
Total investment gai	Total investment gain (loss)					

<sup>\*</sup>Interest includes interest earned on all cash accounts.

# **Note 4. PLEDGES RECEIVABLE**

Pledges receivable were as follows at June 30:

	<u> 2010</u>	<u>2009</u>
Promise to give to be collected in		
Less than one year	\$ 13,000	\$ 73,440
One to four years		14,633
	13,000	88,073
Less discount	_	(11,341)
Net pledges receivable	\$ 13,000	\$ 76,732

#### NOTES TO FINANCIAL STATEMENTS

#### **Note 5. EMPLOYEE BENEFIT PLANS**

The School established a deferred compensation plan covering all qualified full-time employees beginning after three months of employment. At the present time, the employee may defer an amount annually allowed by law. The School will match the employee's deferment up to one-third of 10% of his/her annual salary. For the years ended June 30, 2010 and 2009, the School's contribution to the plan totaled \$17,006 and \$16,245, respectively.

#### Note 6. LEASES

The School leases equipment with the following future minimum lease payments:

Year ending, <u>June 30,</u>	<u>Total</u>
2011	\$ 1,485
Total	\$ 1,485

# Note 7. FAIR VALUE MEASUREMENTS

The School accounts for fair value measurements as required by the Fair Value Measurements and Disclosures Topic of the ASC (ASC 820-10 and subsections), which provides a framework for measuring fair value under generally accepted accounting principles and applies to all financial instruments that are being measured and reported on a fair value basis.

As defined in this Topic, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between markets' participants at the measurement date. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 – Valuations for assets and liabilities traded in active exchange market. Level 1 also includes U.S. Treasury and federal agency securities, which are traded by dealers or brokers in active markets. Valuations are obtained by readily available pricing sources for market transactions involving identical assets and liabilities.

Level 2 – Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

#### NOTES TO FINANCIAL STATEMENTS

# Note 7. FAIR VALUE MEASUREMENTS (concluded)

Level 3 – Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to

Fair values of assets measured on a recurring basis at June 30, 2010 and 2009 were as follows:

	Fair					
	<u>Value</u>	(Level 1)	(Le	vel 2)	<u>(I</u>	_evel 3)
June 30, 2010						
Valued on a recurring basis:						
Investments						
Mutual funds	\$ 1,084,514	\$ 1,084,514	\$	-	\$	_
Total	\$ 1,084,514	\$ 1,084,514	\$	-	\$	
Valued on a non-recurring basis:						
Pledges receivable	\$ 13,000	\$ -	\$		\$	13,000
Total	\$ 13,000	\$ -	\$	_	\$	13,000
June 30, 2009						
Valued on a recurring basis:						
Investments						
Mutual funds	\$ 1,013,731	\$1,013,731	\$	_	\$	_
Total	\$ 1,013,731	\$1,013,731	\$	-	\$	_
Valued on a non-recurring basis:						
Pledges receivable	\$ 76,732	\$ -	\$	_	\$	76,732
Total	\$ 76,732	\$ -	\$	_	\$	76,732
	 <del></del>			<del></del>		<del></del>

Fair values for investments are determined by reference to quoted market prices and other relevant information generated by market transactions. The fair value of the pledges receivable is estimated at the present value of expected future cash flows. The discount rate used was 0% and 4% in 2010 and 2009, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### **Note 8. LINE OF CREDIT**

The School has available a \$400,000 line of credit with a bank. Any amounts drawn on the line of credit are payable on demand with the banks prime interest rate, adjustable on the date of each change. At June 30, 2010 and 2009, there was no outstanding balance on the line of credit.

Note 9. TEMPORARILY RESTRICTED NET ASSETS

	<u>2010</u>	<u>2009</u>
Landscaping/fencing	47,575	47,575
Scholarships	34,553	34,553
Let's get ready	20,000	-
Special education	17,806	34,025
Library	11,679	11,716
Green Fund	10,420	10,808
Greenhouse	8,700	8,700
Urban achievers	8,510	-
Technology	7,065	-
Hixon sustainability	6,960	6,960
Outreach/Nurse	6,845	250
Other	1,602	1,292
Total	\$ 181,715	\$ 155,879

#### Note 10. ENDOWMENT FUND ASSETS

The Not-for-Profit Entities Topic of the ASC (ASC 958-205 and subsections) intends to improve the quality of consistency of financial reporting of endowments held by not-for-profit Organizations. This Topic provides guidance on classifying the net assets associated with donor-restricted endowment funds held by the School that are subject to an enacted version of the Uniform Prudent Management Institutional Funds Act (UPMIFA). Massachusetts has adopted UPMIFA. The Topic also requires additional financial statement disclosures on endowments and related net assets.

#### NOTES TO FINANCIAL STATEMENTS

# Note 10. ENDOWMENT FUND ASSETS (continued)

The School has adopted an investment and spending policy to ensure a total return (income plus capital change) necessary to preserve and enhance the principal of the fund and at the same time, provide a dependable source of support for current operations and programs. The withdrawal from the fund in support of current operations is expected to remain a constant percentage of the total fund, adjusted for new gifts to the fund.

In recognition of the prudence required of fiduciaries, reasonable diversification is sought where possible. Experience has shown financial markets and inflation rates are cyclical and, therefore, control of volatility will be achieved through diversification of asset classes and selection of investment managers of diverse investment styles. Asset allocation parameters have been developed for various funds within the structure, based on investment objectives, liquidity needs, and time horizon for intended use.

Measurement of investment performance against policy objectives will be computed on a total return basis. Total return is defined as dividend or interest income plus realized and unrealized capital appreciation or depreciation at fair market value.

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
2010 Investments,				
beginning of year	\$ 1,013,731	\$ -	\$ -	\$1,013,731
Investment return				
Investment income	27,707	-	-	27,707
Realized gain	41,903	-	-	41,903
Unrealized gain	<u>28,762</u>	De-	_	<u> 28,762</u>
Total investment return	98,372	-	-	98,372
Appropriation of endowment				
assets for operations	(27,589)			(27,589)
Total	<u>\$1,084,514</u>	<u>s -</u>	<u>\$</u>	<u>\$1,084,514</u>

# NOTES TO FINANCIAL STATEMENTS

# Note 10. ENDOWMENT FUND ASSETS (concluded)

Investment composition by fund type:

mivesument composition by func	rtype.			
	Unrestricted	Temporarily Restricted	Permanently Restricted	<u>Total</u>
Undesignated	<u>\$ 1,084,514</u>	<u>\$</u>	<u>\$</u>	<u>\$ 1,084,514</u>
	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
<u>2009</u>				
Investments,				
beginning of year	\$ 943,429	\$ -	\$ -	\$943,429
Investment return (loss)				
Investment income	27,834	-	-	27,834
Realized loss	(92,494)	-	-	(92,494)
Unrealized loss	(109,035)		<u></u>	(109,035)
Total investment return	(173,695)	-	-	(173,695)
Appropriation from operations to endowment				
assets	243,997			243,997
Total	\$ 1,013,731	<u>\$</u>	<u>\$</u>	<u>\$ 1,013,731</u>
Investment composition by fund type:				
	Unrestricted	Temporarily Restricted	Permanently Restricted	<u>Total</u>
Undesignated	<u>\$ 1,013,731</u>	<u>\$</u>	<u>\$</u>	\$ 1,013,731

# NOTES TO FINANCIAL STATEMENTS

# **Note 11. RECLASSIFICATIONS**

Certain accounts in the prior year's financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

# **Note 12. SUBSEQUENT EVENTS**

The Epiphany School, Inc. has evaluated subsequent events through August 31, 2010, the date which the financial statements were available to be issued, and have not evaluated subsequent events after that date. No subsequent events were identified that would require disclosure in the financial statements for the year ended June 30, 2010.

#### INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

To the Board of Trustees Epiphany School, Inc.

Our report on our audit of the basic financial statements of Epiphany School, Inc., for June 30, 2010 appears on page one. That audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The financial ratios are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HESSION PAZE, P.C.

Manchester, New Hampshire August 31, 2010

# FINANCIAL RATIOS

# JUNE 30, 2010

CURRENT RATIO:			
	<u>2010</u>	<u>2009</u>	
Current assets	\$ 1,820,601	\$ 1,677,078	
Current liabilities	\$ 99,038	\$ 80,809	
Ratio	18.38	20.75	

This ratio measures Epiphany's ability to pay its current maturing debts. A ratio of 1.5 or greater generally indicates adequate liquidity to pay current debts.

DEBT TO EQUITY RATIO:			
	<u>2010</u>	2009	
Total liabilities	\$ 99,038	\$ 80,809	
Total net assets	\$ 9,230,280	\$ 9,271,208	
Ratio	0.01	0.01	

This ratio measures the proportion of Epiphany's assets which are externally financed against those provided from accumulated net earnings (net assets). A ratio greater than 1.0 indicates externally that more of the assets are financed.

# FINANCIAL RATIOS

# **JUNE 30, 2010**

# **COST OF SUPPORTING SERVICES (Administrative and Fundraising Costs):**

	<u>2010</u>	2009
Total supporting services	\$ 582,112	\$ 548,041
Total revenues	\$ 2,664,075	\$ 2,901,861
Cost of supporting services	22%	19%

This ratio shows how much of each dollar raised goes to the cost of raising and administering those fund National watchdog groups look at percentages as high as 50%. One third (33%) is considered good.